



GLOBAL SME TECHNOLOGY PARTNERSHIP MEET 2020

TECHNOVATION 2020

ENGAGE. PARTNER. GROW

7TH FEB 2020, PRAGATI MAIDAN, NEW DELHI



सत्यमेव जयते

Ministry of Commerce & Industry
Government of India



EXPAND YOUR BUSINESS IN INDIA

- JOINT VENTURES
- TECHNOLOGY TIE-UPS
- OUTSOURCING / IN-SOURCING



15th **AUTO EXPO** 2020
COMPONENTS

ACMA

CII

SIAM

The event coincides with the action packed 15th Auto Expo 2020 - Components at Pragati Maidan, New Delhi from 6th - 9th February, 2020. The Expo would see participation of over 1500 exhibitors from 20 countries such as Korea, Canada, Italy, USA, UK, China, Taiwan, among others. The Expo will focus on future technologies driving product innovation, efficient manufacturing and logistics. As the largest auto components show in this part of the globe, the event will be an unparalleled podium for business opportunities in the automotive sector.



OPPORTUNITY INDIA

Indian Auto Market

Ranking of India in the automotive industry-

- Largest Tractor manufacturer
- Largest Two-Wheeler manufacturer
- 2nd Largest Bus manufacturer
- 3rd Largest Heavy truck manufacturer
- 4th Largest Car manufacturer
- 7th largest Commercial Vehicle manufacturer



The 5 Trillion Dollar Focus

India is already one of the fastest growing economy in the world. Government of India has been undertaking various measures to further improve the country's economy and the industry's growth perspectives with an eye on \$5Trillion GDP by 2024.

Indian Auto Components industry

- Another \$25 Bn of investment is expected in the next 8-9 years within the auto component industry.
- Expected to grow to \$200 bn by 2026.
- Exports likely to grow 5x in next 10 years.



Favourable business environment

100% FDI and no restrictions on import-export gives India an edge over the others. There are over 40 IPOs present in India.

Cost Advantage

India has the capability to produce high quality components at low cost, thus adding value through frugal engineering. India is the leading small cars' and engine manufacturing hub globally.



Location advantage

India's proximity to key markets such as South Asia, Africa and West Asia provides it with the right mix of opportunities with annual global export crossing 32mn

Mission Green

With growing urbanisation and fight against climate change, the Government of India has been taking steps to support the automotive industry to leap frog towards electric mobility & embrace BS VI emission norms by April 2020.



Strong manufacturing capabilities

Working with multiple JVs and & exporting to 160+ countries, India is home to the most Deming award wins outside Japan, with enhanced manufacturing processes and keeping up with global standards.



Growing global sourcing hub

India has become a preferred sourcing and procurement base for most of the global automotive OEMs. India manages a range of Joint Ventures including 400+ technology tie-ups.



WHAT'S IN STORE FOR YOU?

- Several international delegations from countries such as Japan, Korea, UK, Canada, among others.
- Global OEMs, Component Suppliers, International Purchasing Offices(IPOs) and Government Representatives on one platform
- New opportunity around emission, safety, auto-electronics and next-generation mobility solutions.
- Opportunities for companies to engage, partner, ink tie-ups
- Networking reception
- Table display opportunity for international delegates/ participants.

GLOBAL SME TECHNOLOGY PARTNERSHIP MEET 2020 - A B2B OPPORTUNITY



WHY ATTEND?

PLETHORA OF AUTOMOTIVE OPPORTUNITIES



WHAT'S TICKING IN THE AUTOMOTIVE INDUSTRY?

- **Stringent emission norms:** Introduction of Bharat Stage VI emission norms by April 2020
- **Embrace electric mobility:** Unfolding the road-map for electric mobility and infrastructure
- **Industry 4.0 Digital transformation:** Inclusion of newer technologies such as AI, Machine Learning and Internet of Things, among others are changing the dynamics of manufacturing and supply chain.
- **Displaying various auto products**

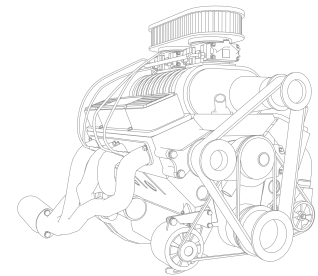
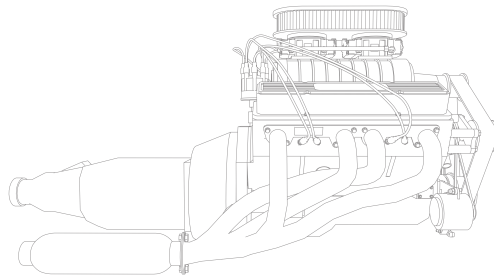
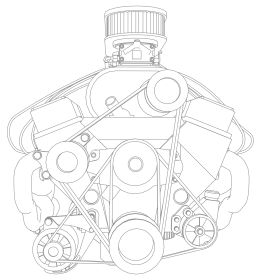


BLOCK YOUR CALENDAR



Tentative Schedule

5 February	Arrival in India
6 February	Inauguration of the 15 th Auto Expo (Component & Vehicle show) followed by a VIP Tour of the show/ Visits to auto component manufacturing plants & Research Institutes.
7 February	Matchmaking - Global SME Technology Partnership Meet
9am-11.30am	Seminar on Exploring opportunities within India
11:30am-6pm	Table display & B2B meeting with Indian components manufacturers



ABOUT ACMA

Established in 1959, ACMA (Automotive Component Manufacturers Association of India) is the apex body of the auto components industry in India. An ISO 9001-2015 institution, ACMA represents 85% of the industry by turnover, with over 850+ members.

ABOUT HEAD OFFICE

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Dear Sir,

GLOBAL SME TECHNOLOGY PARTNERSHIP MEET 07 February 2020, Pragati Maidan, New Delhi

1. Our company _____ confirms participation at ACMA Global SME Technology Partnership Meet at Pragati Maidan, New Delhi.

Yes / No
(If yes, please continue)

2. In order to set up B-2-B meetings, please tick the area of your interest:

Please note, due to time constraints, only limited B2B meetings will be fixed per person

S. No.	Type of Collaboration	Please tick	Area of interest with product group
1	Seeking Technical Collaboration/ Joint venture		
2	Export Opportunities		
3	Buying from foreign Company		
4	Seeking M&A opportunities		
5	Outsource manufacturing technology to developing countries		
6	Collaboration for next generation mobility solutions		

3. Participation fees* would be as follows:

For International companies/ company from visiting delegation: USD 150 (per company)

For additional delegate: USD 50 (per person)

****Participation fees is Non-refundable***

4. Our Company's PAN No.: _____; TAN No.: _____

Import Export Code (IEC): _____

DEMAND DRAFT / CHEQUE NO. _____ Dated _____ AMOUNT: _____ (NON-REFUNDABLE) TDS: _____ BANK: _____ DATED: _____ IN FAVOUR OF "AUTOMOTIVE COMPONENT MANUFACTURERS ASSOCIATION OF INDIA"	<u>ACMA Bank detail for bank transfer :</u> Bank Account Name : Automotive Component Manufacturers Association of India Account No. : 90561010001459 Bank Account Type: Current Bank Name: Syndicate Bank Bank Address: R. K. Puram, Delhi Tamil Sangam Buidling, New Delhi-110022, India SWIFT Code: SYNBINBB126 MICR Code: 110025043 IFSC Code: SYNB0009009 UTRNO. _____ DATE: _____ AMOUNT: _____ TDS _____
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Invoicing Details	
Name	
Designation	
Company	
Address on Invoice	
Mobile no.	
GST Number as per Invoice Address	

5. The following person from our company will co-ordinate our company's participation.
Please send all details to:

Name: Mr./Ms.

Designation:

Company:

Address:

Mobile No.:

E-mail:

Authorized Signatory

Signature:

Date:

Name:

Designation:

Mobile No.:

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